

Message Text

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PAGE 01 CALCUT 03035 222104Z

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ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 OPIC-06 CIAE-00 INR-07

NSAE-00 FEA-01 /032 W

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R 221035Z DEC 75

FM AMCONSUL CALCUTTA

TO SECSTATE WASHDC 5026

INFO AMEMBASSY NEW DELHI

AMCONSUL BOMBAY

AMCONSUL MADRAS

AMEMBASSY JIDDA

UNCLAS CALCUTTA 3035

E.O. 11652: N/A

TAGS: ECIN, EMIN, ENRG, IN, US, SA

SUBJ: INDIAN FIRM'S INTEREST IN COLLABORATION WITH US
PROJECTS IN SAUDI ARABIA

1. DURING CALL BY CONGEN OFFICERS ON S.C. DUTT, CHAIRMAN, DEVELOPMENT CONSULTANTS (PRIVATE) LTD., HE EXPRESSED FIRM'S INTEREST IN BEING ASSOCIATED WITH AMERICAN CONTRACTORS ENGAGED IN DEVELOPMENT WORK IN THE MIDDLE EAST, ESPECIALLY IN SAUDI ARABIA. DEVELOPMENT CONSULTANTS WOULD LIKE LIST OF PROJECTS IN AREAS OF POWER, CEMENT, STEEL, FERTILIZERS, AND PORT AND HARBOR DEVELOPMENT, ALONG WITH NAMES AND ADDRESSES OF US COMPANIES INVOLVED. REQUEST CONGEN BE SENT SUCH INFORMATION TO PASS ON TO DEVELOPMENT CONSULTANTS. COMPANY WILL BE ADVISED TO CONTACT AMERICAN FIRMS DIRECTLY.

2. DEVELOPMENT CONSULTANTS IS A LARGE CONSULTANT ENGINEERING FIRM HEADQUARTERED IN CALCUTTA. IT GOT ITS START AS A BRANCH OF KULJIAN CORPORATION OF THE US, A BUILDER OF THERMAL POWER STATIONS. DEVELOPMENT CONSULTANTS IS NOW WHOLLY INDEPENDENT AND HAS BEEN RESPONSIBLE FOR MANY PROJECTS IN INDIA, ESPECIALLY IN FIELDS OF POWER--INCLUDING NUCLEAR--AND METALLURGY. FIRM IS ALREADY ACTIVE IN SYRIA, WHERE IT IS DESIGNING AND BUILDING CEMENT PLANTS, AND WISHES TO EXPAND IN INTERNATIONAL AREA.

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3. DUTT ALSO EXPRESSED INTEREST IN INVESTING IN US CONSULTING
ENGINEERS, POSSIBLY THROUGH DEVELOPMENT CONSULTANTS' BRANCH
IN HONG KONG.
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